

The most comprehensive
Microsoft-based
solution
for **Long-Term
Care**



Proudly Canadian

Momentum Healthware
Solution for Canadian Long-Term Care



miss

mission

To serve our healthcare clients with exceptional software and professional services to promote a superior quality of care.

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Turning Challenges into Opportunities

It is quite evident the long-term care industry has entered a period of unprecedented change. A sizeable generation of Baby Boomers is aging and brings a new and formidable set of expectations and requirements for their care in the future.

Several factors related to this demographic trend are placing pressure on the long-term care sector. Among them: an increasing emphasis on standard of care guidelines, growing pressure on healthcare budgets, and increasing labour and supply costs. Additionally, long-term care facilities must deal with attracting and retaining competent staff, and securing sensitive information assets.

While facing these challenges, most long-term care facilities are also pursuing quality of care and patient safety improvements. Residents and their families are demanding higher standards of care and are inclined to evaluate facilities based upon those expectations.

Momentum Healthcare products provide you with the tools and support you need to address these challenges with confidence. Our **Clinical Systems** form the core of our resident-centered care management suite and enable you to achieve your care-giving standards, realize efficiencies, and improve accreditation scores. Our **Resource Tracking System** uses wireless RFID and IR technology to locate staff, residents, and assets in real-time to increase staff efficiency, improve asset utilization and maintenance, augment security, and enhance resident and staff safety and convenience. Our **Dietary Management** solution streamlines production and reduces food costs, while integrating directly to resident care plans and the electronic health record. Our **Financial Systems** increase your control over costs and cash flow. When these products are united with our seamless integrations, automated processes, and superior reporting capability, you will be equipped to efficiently provide a higher quality of resident-centric care within the fiscal realities of your organizational budgets.



MOMENTUM
HEALTHWARE

Momentum Healthcare Solution for Long-Term Care

Whether you need a complete solution, or have software requirements for a specific area of your operations, Momentum is poised to serve your needs. Momentum is the leading provider of Microsoft-based software solutions for the long-term care market. We can equip your healthcare professionals with the tools to achieve outstanding clinical and financial results today, and the innovations to transform care delivery into the future.

Momentum Healthcare products have been developed and refined over a decade of serving long-term care customers. Our solution is comprised of four product categories. The solution enables reimbursement accuracy, cost savings, process efficiency, real-time communications, expert decision-making and a higher quality of care.

Momentum Healthcare is the only long-term care software supplier to exclusively embrace Microsoft technologies. As a Gold Certified Microsoft partner, Momentum Healthcare products utilize the powerful Microsoft operating platform, SQL Server database, .NET, Microsoft Dynamics GP (formerly Microsoft Great Plains) financial applications, and SharePoint portal technologies. Our products leverage the investments our clients have made in Microsoft desktop applications and operating systems.

Because Momentum Healthcare applications run on the versatile and stable Microsoft computing platform, you can choose the most effective network for your environment. You can use a facility-based model using a stand-alone or client/server based configuration, or operate in a hosted application environment to minimize technology infrastructure and administration costs.



Momentum products may be implemented as a complete and integrated solution or as modular components.

CLINICAL SYSTEMS

Clinical Systems includes a complete Electronic Health Record for resident-centric care. This powerful system streamlines the charting and assessment process, improves care planning, reduces administrative work, and improves information quality and access. It includes: Minimum Data Set (MDS), Electronic Charting, Dynamic Care Planning, User Defined Assessments, Physician Orders, Progress Notes, and Admissions.

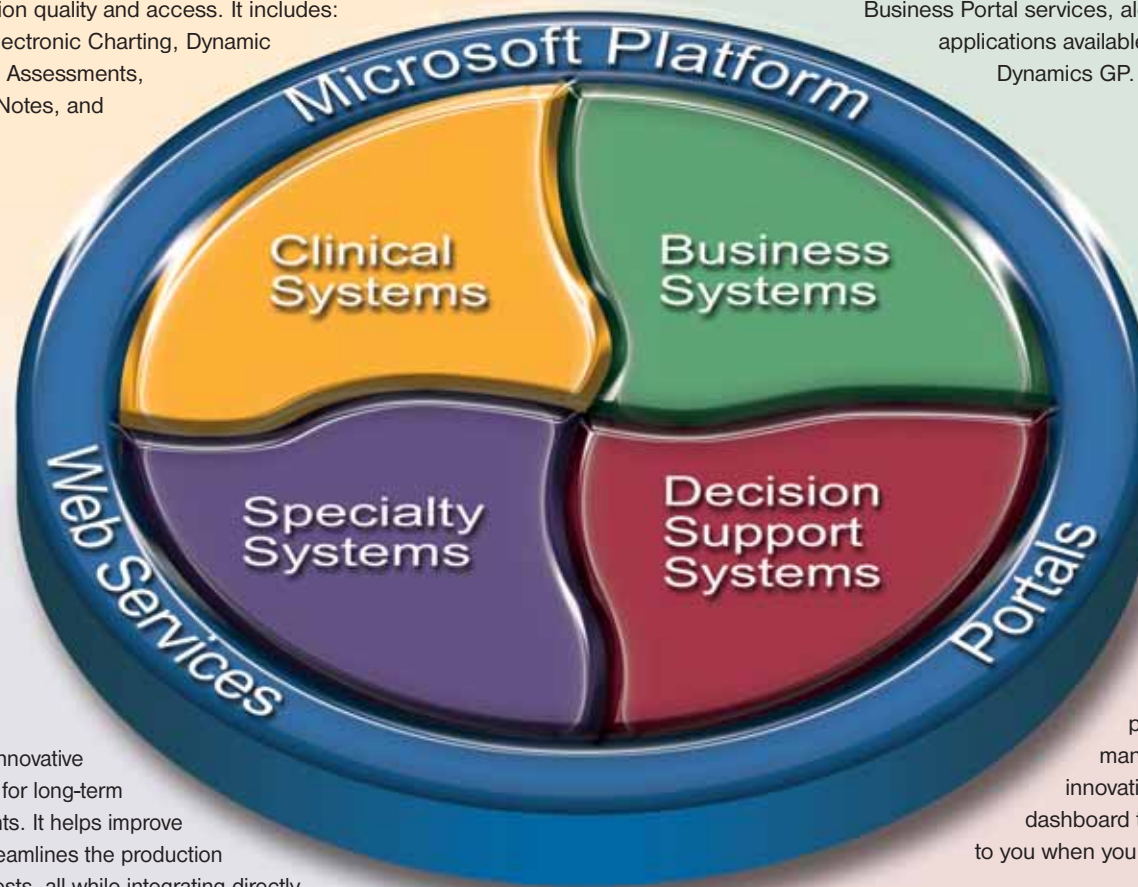
BUSINESS SYSTEMS

Business Systems modules are optimized for financial management, and administrative efficiency in long-term care. We deliver this value with our powerful Resident Billing and Trust, Materials Management, and Business Portal services, along with the best financial applications available today from Microsoft Dynamics GP.

SPECIALTY SYSTEMS

Resource Tracking System quickly locates people and easily tracks assets through the use of wireless RFID and IR technology. The system manages staff and asset location, nurse calls, and wander alerts, all leading to a higher quality of care.

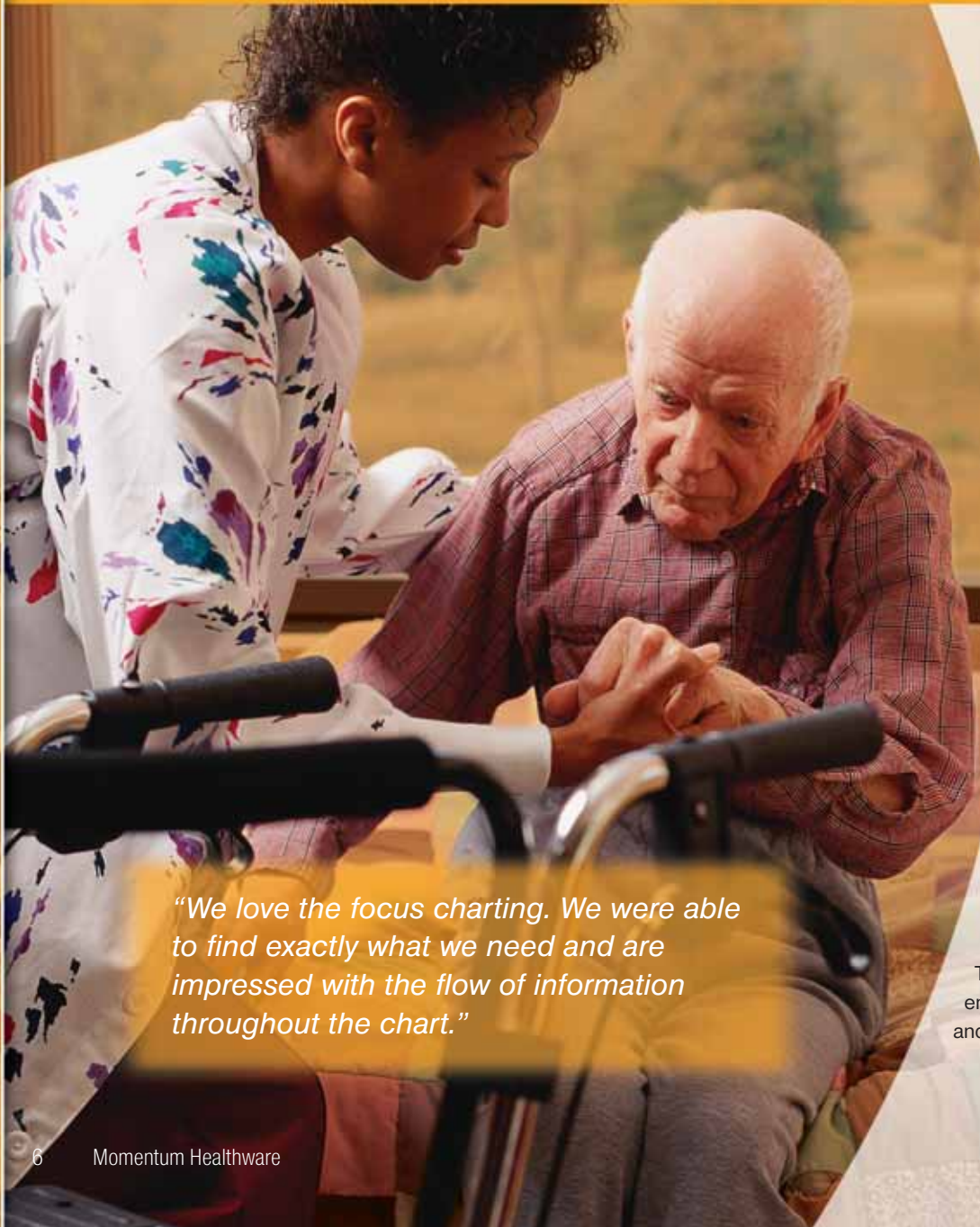
Dietary Management is an innovative solution designed specifically for long-term care food services departments. It helps improve resident meal satisfaction, streamlines the production process, and reduces food costs, all while integrating directly to resident care plans and the electronic health record. The solution includes: Nutritional Care Plans, Menus, Production, Costing, and Assessment.



DECISION SUPPORT SYSTEMS

Decision Support Systems empowers point-of-care and business professionals with the historical and predictive analytics to effectively manage operations. We provide an innovative reporting system and web dashboard to deliver valuable information to you when you need it.

Clinical Systems



“We love the focus charting. We were able to find exactly what we need and are impressed with the flow of information throughout the chart.”

A complete electronic health record for resident-centric care

This powerful system streamlines the charting and assessment process, incorporates dynamic care planning, reduces administrative work, and improves information quality.

Momentum’s clinical systems integrate seamlessly by sharing information with Billing Management, Dynamics GP financials, and Decision Support Systems.

Electronic Charting contains the breadth of resident information to complete a cohesive record of care. Achieving a quality of care that meets guidelines and your high standards is a natural outcome.

Alerts will identify problems before they escalate and ensure that appropriate supervisors, managers and owners can quickly resolve an issue before it becomes a crisis.

Physician’s Orders will accommodate the entire order process from Physician entry to communication with Lab and Pharmacy, and automatically produce MAR and TAR to be used for electronic documentation as you perform medication pass and treatments.

Admission, Discharge, Transfer (ADT) includes general information such as demographics and resident history, as well as contacts, physicians, referrals, digital photos, and advance directive instructions. This information can be communicated instantly to all areas of your enterprise – to your interdisciplinary team, your corporate offices, and externally.



MDS 2.0 is an automated tool for completing, submitting, and analyzing assessments, RAPs, Outcome Scales, Quality Indicators and RUG III. This module is based on CIHI requirements to support an interdisciplinary team data collection effort. It is completely integrated with Care Planning and maintains ongoing documentation to increase speed and accuracy of assessment completion.

Care Planning allows for easily created Care Plans with full integration to MDS (RAPs) and Progress Notes. The module includes a library of standards-based Care Plans which can be quickly individualized. You can also add custom Care Plans. Momentum Healthcare's Care Plan library has been developed to assist you in meeting Canadian Council on Health Services Accreditation, and is based on numerous other research-based resources.

User Defined Assessments contains a full library of over 70 assessments such as Admission, Risk for Falls, Pressure Sore Status Tool, Care Needs, Skin Assessment, and more. The User Defined Assessment Builder allows you to create your own custom assessments with scoring capability, pick lists, and check boxes, and designate required fields.

Progress Notes allows you to complete narrative charting online and integrate them with the Care Plan. This simple but flexible tool allows staff to categorize information in several ways, making it easy to search and retrieve narrative information.

Risk Management enables you to complete and analyze infection, incident, and medication error reports online. Instantly document and track critical incidences as they occur, and evaluate which units or facilities are effective at controlling incidences. "Alerts" can be sent via email to selected team members for all types of incidents, and you can track who sent them, who acknowledged follow-up, and the resulting outcomes.

Business Systems modules such as Resident Billing and Trust Management provide an integrated complement to the Clinical Systems.

MOMENTUM HEALTHWARE CLINICAL PORTALS

Whether it's enabling residents to communicate and stay close to family and friends, or streamlining the admission of new residents from hospital referrals, Momentum's clinical portal services can help long-term care facilities harness the power of the Internet to strengthen personal and clinical relationships inside and outside the facility.

Completed MDS assessments flow into the billing system for expedited reimbursement.

A. Rap Problem Area	Location and Date of RAP Assessment Documentation	(B) Care Planning
1 Delirium	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Cognitive Loss	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Visual Function	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4 Communication	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5 ADL Functional/Rehabilitation Potential	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6 Urinary Incontinence Indwelling catheter	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7 Psychosocial Well-Being	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8 Mood State	<input checked="" type="checkbox"/>	<input type="checkbox"/>
9 Behavioral Symptoms	<input checked="" type="checkbox"/>	<input type="checkbox"/>
10 Activities	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11 Falls	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12 Nutritional Status	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13 Feeding Tubes	<input checked="" type="checkbox"/>	<input type="checkbox"/>
14 Dehydration/Fluid Maintenance	<input checked="" type="checkbox"/>	<input type="checkbox"/>
15 Dental Care	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16 Pressure Ulcers	<input checked="" type="checkbox"/>	<input type="checkbox"/>
17 Psychotropic Drug Use	<input checked="" type="checkbox"/>	<input type="checkbox"/>
18 Physical Restraints	<input checked="" type="checkbox"/>	<input type="checkbox"/>

BENEFITS

Improve Resource Utilization

Staff spend less time charting through a combination of easy tick-box and data entry forms, as opposed to time-consuming narrative notes. All staff members can gain access to the same resident information in real-time, eliminating duplicate data recording and the reliance on time-consuming verbal updates.

Safer Organizational Practices

Momentum's easy Physician Order Wizards ensure that medications are recorded accurately by screening for harmful drug interactions, allergies, and contraindications at the time of ordering. The utilization of the resident photos within the application helps prevent administering medications to the wrong resident.

Manage Risks

The ability to effectively recognize and manage at-risk events prior to an adverse event occurring is crucial to the overall safety and well being of the people that are under the care of your facility. The use of user defined assessments, that are research and best practice based, will assist in making appropriate decisions regarding resident care and improve internal processes.

Accreditation Made Easy

Daily bedside charting means that your documentation is always current, complete, accurate, and accessible via a quick printout for accreditation review.

Improved Staff Satisfaction

Your staff can rest assured that data needs to be entered once and will flow throughout the system and be accessible to other staff members. This improves interdisciplinary communication as key information is shared on a timely basis.

Business Systems



“The integration between the clinical, dietary, and business system applications was very important to us. We expect a significant decrease in time and errors compared to a manual billing process.”

Business Systems are optimized for accuracy and administrative efficiency

MICROSOFT DYNAMICS GP FINANCIALS

In addition to the powerful Billing Management and Business Portal products, Momentum harnesses the award-winning Microsoft Dynamics GP product line, which is used by several hundred thousand organizations around the world, and has been optimized for long-term care by Momentum Healthware. Microsoft Dynamics GP is a complete MIS-compliant system to manage your organization's finances effectively, including General Ledger, Purchasing and Payables Management, Receivables Management, Bank Reconciliation, and Fixed Assets Management. Momentum's MIS Management will ensure that you are MIS compliant, and you will be ready to meet all Ministry standards for electronic submission to valid Ministry rollup accounts. Momentum leverages FRx Professional for creating long-term care financial reports that are customized to your chart of accounts. These flexible and powerful reports can be distributed automatically and electronically throughout your organization for review and analysis to key business stakeholders.

MOMENTUM HEALTHWARE RESIDENT BILLING AND TRUST

Momentum's Resident Management provides you a complete solution to manage the complexities of billing, cash collections and statement generation for long-term care facilities. Real-time integration to the Momentum Healthware Clinical and Dietary suite ensures that all resident information is up to date, accurate, and available instantly to your business office. Flexible co-pay and split billing setup automates the billing process on a resident-specific basis to multiple payers and insurers, reducing billing errors.

Resident Management is the central location for resident information in the billing system. You can view resident rates, trust account balances, and admissions information quickly and easily. Switch among multiple facilities and transfer residents among facilities effortlessly.

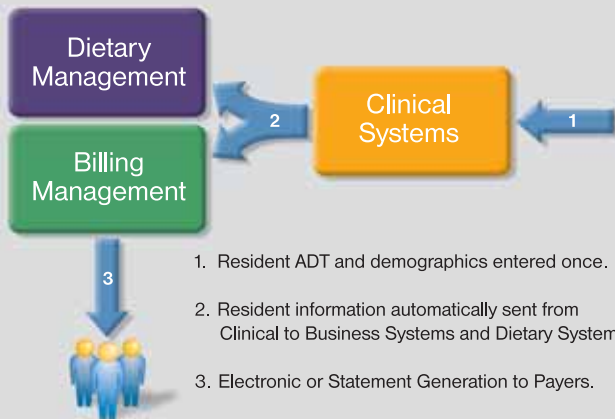


Billing allows you to create charges across all facilities, automatically handle retroactive processes, and perform bill generation with invoice warehousing. The modules support an unlimited number of payers, and all popular billing forms.

Trust Management records resident-specific accounts, which allow for tracking of user-defined trust bills and disbursements, consolidated receipting and statement generation. The trust management specific reports and utilities included reduce the effort of maintaining resident trust accounts.

Statement Generation and Cash Collection provides you with complete control over cash deposits, receipts, and statement generation. Integrated electronic funds transfer with your bank or credit union increases collection efficiency, and saves on administrative costs.

Billing Management and Clinical Systems Integration



MOMENTUM HEALTHWARE MATERIALS MANAGEMENT

Materials Management enables your organization to control costs and manage internal purchasing. An online requisition process allows you to quickly automate your purchasing process across your organization with minimal cost.

MOMENTUM HEALTHWARE BUSINESS PORTALS

Business Portals foster collaboration between a long-term care organization, its customers, suppliers, and staff by using proven web-based technologies, including Microsoft SharePoint Portal Server.

Effectively manage all resident accounts, payers, and billing codes from easy-to-use windows.



BENEFITS

Integration Between Business, Dietary, and Clinical Applications

A central admissions process ensures no duplication of data. You can easily view roll-up reporting for multi-facility or single facilities.

Improve Cash Flow

With Resident Management, you can pre-bill or bill monthly. Integrated Electronic Funds Transfer streamlines your cash collection process and improves cash flow.

Streamline Your Billing Process

The billing module allows you to define an unlimited number of billing codes that allow co-pay, accommodation, and per diem amounts, which automatically produce accurate rent and miscellaneous charges on a per resident basis. The software does the work for you, automatically.

Extensive Reporting Options

Access to your vital data is paramount and many pertinent reports such as census, occupancy, and per diem reports are easy to use and customizable.

Improve Decision Making

Access to business critical key performance indicators such as per patient day costs come standard with the Business Portal. Online inquiries allow users to quickly drill down to source documents and create powerful information-rich reports.

Specialty Systems

Resource Tracking System

Quickly locate residents, staff, and assets with RFID and IR technology

Momentum's Resource Tracking System puts you in touch with your resources the moment you need them. Through the use of active RFID and IR technology, the system helps streamline and automatically record patient flow and resource deployment to improve efficiency and reduce costs. Momentum's Resource Tracking System operates as a stand-alone system, or easily integrates to existing nurse call, security, and asset management information systems to enhance the power of real-time tracking.

STAFF

The Resource Tracking System allows staff members to locate residents and fellow staff members immediately and effortlessly. Patients, staff, and visitors simply wear a small, lightweight badge which identifies their location. By simply glancing at a view on a monitor, staff members can instantly locate who they need.

RESIDENT CARE

An increased level of resident care is realized with Resource Tracking System in place. Residents and staff are able to use the nurse call feature from anywhere in the facility through the use of the call button on their badge. Through the resident monitoring features, staff members are alerted when residents enter restricted or harmful areas (wander guard), which helps prevent resident-to-resident conflicts. Historical reports can also determine the start and spread of infection, and which residents have been exposed to contamination.



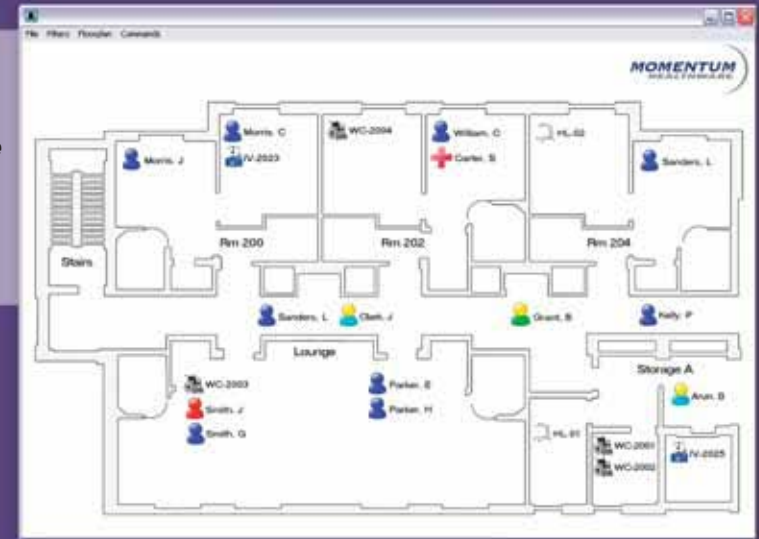
ASSET MANAGEMENT

Under-utilization of assets is a significant problem in the healthcare industry. Affixed to portable assets or charts, the Asset Tag emits signals containing each tag's unique identification code. As a "tagged" piece of equipment moves within the facility, the system identifies its precise location.

MANAGEMENT TOOLS

Use the integrated reporting features to analyze location, movement, workflow, event, and other system data. The built-in reports are essential tools that facilitate time management studies, classification documentation and researching frequency and duration of staff/resident interaction. From the Tracking Detail by Badge Report to the Alarms Report and a host of Reports in-between, Resource Tracking System puts time-critical and historical data right at your fingertips.

The floorplan view provides a living blueprint of people and equipment positions within your facility.



BENEFITS

Staff Efficiencies

Dramatically reduce the amount of time your staff spends searching for residents, equipment, and fellow staff members. The increased level of staff utilization results in lower staffing demands.

Immediate Staff Notification

Residents and staff can request assistance from anywhere in the facility with the push of a button, and staff are notified immediately. Staff alerts are triggered when residents are entering restricted areas.

Improved Resident Care

Reporting views are able to summarize patient and staff interactions, monitor and enhance patient-centered care plans, and identify patient-to-patient proximities.

Wireless Nurse Call

Patient and staff members can call from anywhere in the facility, increasing personal safety. Automatic nurse presence and nurse cancellation features prevent multiple staff members responding to the same alert.

Proven Return on Investment

The combination of time savings, asset management improvements, and resident care improvements translate into a positive ROI.

Specialty Systems


Dietary Management

A complete, proven dietary system used to plan millions of meals annually

Momentum's Dietary Management System will assist your food service department by streamlining production, meal service, and clerical work. Designed and supported by experienced dietitians, the system will improve resident care, meal satisfaction and survey results that meet accreditation standards, while enabling you to reduce costs.

The Dietary Management suite features Nutritional Care Plans, Menus, Production, Costing and Assessment modules which can be selected in combinations to more closely match the objectives of your food service department. All the modules together result in a fully integrated, comprehensive software solution.

Nutritional Care Plans represent a powerful enhancement to resident nutritional management. You can generate easy-to-read tray cards, and create meal-specific dining area assignments, seating plan charts and reports. Your production staff can access resident preferences to ensure their special requests are not overlooked. You can generate nourishment lists and labels to simplify preparation, and track weights and scheduling assessments to accurately manage the nutritional risk per resident. The module is fully integrated with our Resident Billing and Trust to track resident admissions, discharges, and transfers.



"We have less inventory on hand and fewer wasted meals—it saves us money each and every day."



Menus extend the value of Nutritional Care Plans with an integrated menu component to generate detailed serving reports for your staff. These reports ensure that residents receive the correct meal selections in accordance with therapeutic diet restrictions, dislikes and preference information. Automatic resident-specific tray tickets can reduce tray errors. Selective or non-selective menus and tallies are the basis of your production reports in the integrated Dietary Management System.

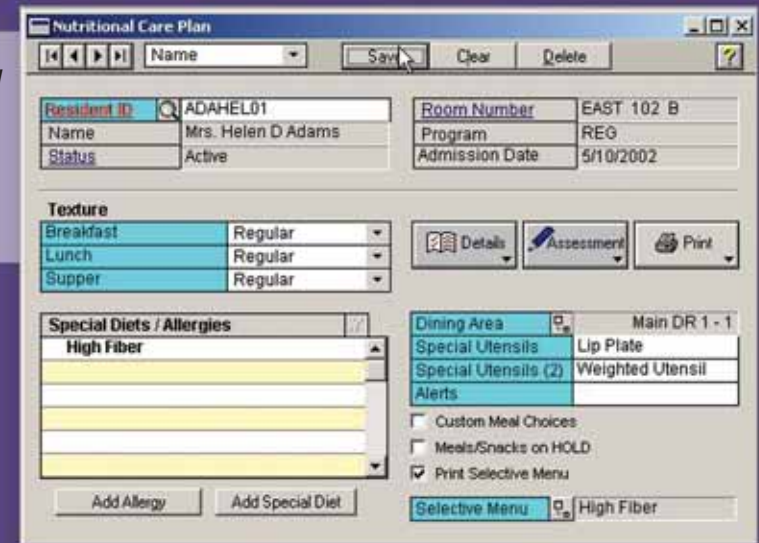
Production integrates resident and menu information to produce resident-driven production reports. You can produce easy-to-read recipes that are sized for your production needs, ultimately reducing waste and saving money. With the Production module you can scale recipes automatically to the precise amounts required per specific resident selections, use existing recipes or create new ones, and schedule the production and delivery of recipes more effectively.

Costing will extend the capabilities of the Menus, Nutritional Care Plans, and Production modules with real-time control of menu and recipe costs. The Costing module provides the flexibility to cost recipes and menus in a variety of formats, cost each resident's meal choices, cost a cafeteria meal, and produce a suggested order list based on user-defined "grocery list" templates. You can also use the par stock feature to simplify the ordering process.

Assessment completes the Dietary Management System by providing you with quick access to nutritional analysis and assessment capabilities. Create goals and monitor the progress of each resident toward those goals. Ensure compliance with dietary guidelines and improve survey results.

The Platinum version of the Dietary Management System handles multi-facility chains and individual facilities. If you require centralized management, use the Platinum version to develop and control menus, recipes, inventory items, and nutritional information at the corporate office. You can save time by efficiently distributing menus and recipes electronically to other facilities. Anticipate cost-sensitive issues at the corporate level, while providing facilities with flexibility at the local level.

Create customized nutritional care plans for each of your residents.



BENEFITS

Save Time

Spend less time on labor-intensive processes, such as handwriting tray cards and labels, and valuating inventory.

Fewer Errors

With built-in edit checks, there is no need to transcribe handwriting. The strong integration among modules also means continuity of information.

Accreditation Compliance

The system includes easy-to-generate log reports for accreditation review, and includes HACCP-compliant standardized recipes.

Decrease Costs

Automated control of meals and recipes means less waste. You also have the ability to take advantage of seasonal price fluctuations.

Better Service to Residents

Develop personalized menus and seating plans, easily track personal preferences, and offer more menu options.

Decision Support Systems



Providing the insight to effectively manage your organization

Entering information into a system is one thing, however, essential value is found in real-time information access. This empowers you to manage your business and make sound business decisions in a timely manner. Based upon years of experience in long-term care, Momentum brings you powerful management visibility with our Decision Support System.

The Momentum Decision Support System consolidates Clinical, Dietary, and Financial information, and presents it for executive analysis. The entire system is web-browser based for ease of use and easy deployment. Whether you are looking for sophisticated analysis, graphical dashboards to monitor your key performance metrics, or detailed reports, Momentum's decision support applications will put the information at your fingertips.

ANALYTICS

After identifying the major indicators that affect accreditation, billing, and care provision in your operations, Momentum can assist you with views to monitor them. Data is displayed in both tabular format and in graphical chart format, both of which can be exported and customized in Microsoft Excel. When analyzing critical information, your managers can instantly drill down to the

Momentum Healthcare
**Decision Support
Systems**

data elements that generated the views, or manipulate the data elements to create customized views of the information.

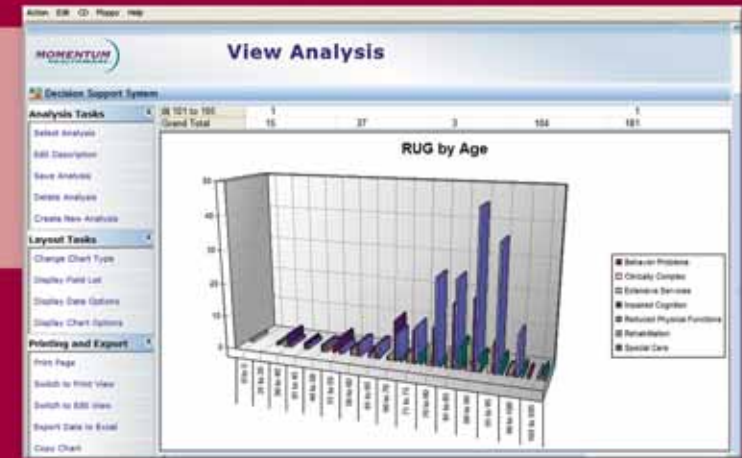
DASHBOARD

Using the Momentum Dashboard, you can select from a list of easy-to-read Key Performance Indicators. You can also create your own Key Performance Indicators using Momentum's Analytics module. Managers are instantly alerted to potential issues or problems with colour-coded user defined value thresholds. Further detail of each KPI is obtained with the simple click of the mouse, and drill-down functionality. This blending of information allows for inter-departmental examination of strengths and weaknesses, root cause analysis of significant events and trends, and modeling of future changes and practices.

REPORTS

The Momentum Report module allows you to choose from an extensive list of existing reports. Alternatively, you can easily create your own custom reports using the Ad Hoc Report Writer. While the reporting module unlocks your data easily and effectively, full security is maintained. Only authorized users have access to the data and reports generated through the module. Administrators can easily add user defined reports to the system, and select which staff and managers have authorization to view the reports.

Visualize your key performance metrics with the customizable web-based Dashboard.



BENEFITS

Simplify Report Building

Anyone within your organization with appropriate security privileges can view standard reports and create customized views that have a spreadsheet look and feel.

Improve Information Analysis

With our tight integration to the family of Microsoft products, your understanding of key information is enhanced.

Reduce Administrative Work

By automating report processing and distribution, your employees will spend less time on administration and more time analyzing information and making informed decisions.

Enhance Team Communication

Use our multiple report format distribution techniques to ensure the right information is delivered to the right people on a timely basis.

Services and Support



Momentum Healthware — more than just software

When you make the decision to implement Momentum Healthware in your organization, you're not just getting software—you're tapping into years of industry-specific experience. Our consultants, trainers, and support specialists apply that experience to ensure you realize the maximum value from your investment in Momentum Healthware products.

TAILORED SERVICES

Each time we implement a solution for one of our customers, we strive to serve the unique operational attributes of their organization. Simply said, no two Momentum customers are the same. This understanding is why we tailor our services for you. Momentum has a rich array of offerings to ensure you derive the greatest value from your product investment.

GREAT SERVICE BEGINS WITH GREAT PEOPLE

You should take comfort in knowing that Momentum products are designed, sold, implemented and supported by professionals with direct experience in long-term care. Our industry experts include individuals trained as nurses, dietitians, accountants, and administrators. This enables our team to implement your solution with structured methodologies, automated tools, and industry best practices that have been tempered by years of experience. This proven process is designed to allow our consultants to apply their long-term care experience to enhance your operations.

TRAINING AND SUPPORT TO LEVERAGE YOUR INVESTMENT

Momentum has several training options that are designed to equip your staff to use the Momentum products effectively. Onsite training is provided by our consultants for the clinical, dietary, and billing products. Momentum also provides online training options, videos, and a wealth of materials to complement our traditional training. When the need arises, Momentum is there to serve you with premier support. Our support specialists are prepared to assist you with product issues, operational questions, and technical problems.

EXPECT POSITIVE OUTCOMES FROM OUR SERVICES

Our services are designed to minimize disruptions during implementation, and ultimately save you time and money. Our structured methodologies and Quick Start tools will reduce your implementation time and garner buy-in among your staff during the process. Likewise, our flexible training offerings will allow you to choose cost-effective options that match the learning styles of your staff members, and our support team is prepared to deliver timely answers to your staff. All of these benefits equate to productivity and financial gains. And we know you expect this from a leader.

OUR METHODOLOGY

Your satisfaction depends on the experience and range of services offered by your software partner. Momentum's implementation services methodology is based on Project Management Institute® principles and on our wealth of experience gained on thousands of successful software implementations. Our highly refined, best of breed methodology incorporates process re-engineering, change strategies, and team building. We will conduct project planning in partnership with you to ensure we address your needs and minimize your risks.

CUSTOMER SATISFACTION

The success of Momentum is dependant upon your success in utilizing our integrated solutions. Client satisfaction is closely monitored by implementation specialists and project managers for optimum performance. Momentum will remain in regular contact to ensure that your goals are achieved, that project scope (and cost) is contained, and that any project risks are well managed during implementation.

Momentum Healthware Telephone Support

Toll Free: **1-877-444-4149**

Local (Winnipeg): **1-204-231-3484**

Financial Management: **Option 1**

Dietary Management: **Option 2**

Care Management and MDS: **Option 3**

Client Information Management: **Option 4**

Momentum Healthware Email Support

support@momentumhealthware.com

METHODOLOGY

Our project methodology consists of the following phases:

Discovery

Executive discovery determines corporate objectives and strategies that will be served by your solution. We assess the work flow, processes, technology architecture, software requirements and change management required to craft an effective implementation plan.

Design

The solution design process will recommend specific technology, software, customization, reporting, services, and project management milestones to satisfy the requirements outlined in the Discovery phase.

Development

This phase involves our project team developing your specific solution with all of the technologies, products and services comprised in the solution.

Deployment

Our team implements the system and integrations during this phase. We provide training and testing to ensure your system is operational, reliable and productive.

Customer Profile



Luther Home looks to Momentum for a complete EHR solution to drive high level of care with same staff

Luther Home Personal Care Home opened its doors in 1969 in Winnipeg, Manitoba as an 80-bed, non-profit senior home. The Board of Directors also saw a need for a facility that could care for younger disabled residents, and today one-third of the population is under 65.

SITUATION

Luther Home has been using Momentum Healthware Billing Management software since 1998. The initial purchase was prompted by MIS-compliance issues mandated by the Government. Since that time, they have taken full advantage of the robust Dynamics GP financial suite and resident billing and trust modules.

“We have been using the Momentum financial system successfully for quite a while,” states Ray Koop, CEO of Luther Home Corporation. “I was well aware of Momentum and their products.”

Luther Home had been looking into implementing an electronic health record (EHR) solution, and received a real boost from a provincial-wide governmental mandate. The Manitoba Government mandated that all non-profit healthcare facilities implement an MDS and care planning solution.

As part of that implementation, the government supplied and installed a complete wireless system in the Luther Home facility, including a number of wireless-capable laptops and wireless connections. “We received the wireless infrastructure for nothing,” said Ray, “and we were able to incrementally build from our existing financial software and the newly implemented MDS initiative towards a complete EHR solution—it was the ‘perfect storm’ for us.”

SOLUTION

Luther Home saw the Provincial mandate to implement MDS as an opportunity to go one step further and implement a comprehensive EHR system. In order to achieve this goal, Luther Home looked to Momentum Healthware, and installed the full Momentum MDS package.

The staff at Luther Home knew of the features of the Momentum EHR, and were pleasantly surprised by the benefits. As Luther Home LPN Laurel Johnson states, “When I agreed to become a trainer for our facility’s implementation of an EHR, I had no concept of what impact it would have on the way we provide care. I have been thoroughly impressed by the Momentum Healthware team and their electronic health record, Care Organizer. As a nurse providing care in a long-term care facility, Care Organizer has proven to be an extremely effective way to plan and document the delivery of care.”

BENEFITS

Financial reporting

Momentum Healthware has played an integral role in the financial and statistical reporting of Luther Home. In addition to internal reporting needs, they are required to provide reports to the Regional Health Authority, as well as to provincial and national concerns. “Momentum has assisted us in keeping in concert with a rapidly changing environment of requirements to meet MIS and other standards,” says Harvey Kinsman, CFO of Luther Homes.

Same staff, more care

Luther Home sees a very specific benefit to their staffing situation. “In the Canadian culture and environment, we don’t see these kinds of initiatives saving huge amounts of money.

More Information

For more information about Momentum Healthware products and services, call toll-free 1-877-231-3836 visit www.momentumhealthware.com

For more information about Luther Home Personal Care Home, call 204-338-4641 visit www.lutherhome.com

complete

“Our nurses have bought into it. Regardless of how good a system is, if the nurses don’t buy in, it won’t work. They see the Momentum system significantly enhancing our quality of care.”

Ray Koop, Luther Home CEO

What we do see is that an EHR system helps us provide better care to what’s often an increasingly complex clientele, for the same money,” stated Ray. Apart from capital investment, Luther Home has basically retained the same number of staff they’ve always had despite increasing care demands.

Quality of care

The comprehensive nature of the Momentum solution provides specific quality of care enhancements for the residents of Luther Home. As an example, there was a recent situation in which a resident’s son expressed concern that his mom was not wearing her glasses. Laurel was immediately able to schedule a reminder in the Carepath for Nursing stating “ensure resident is wearing her glasses”.

“She now wears her glasses more, the son is happier, and I feel better because I know we have improved her quality of life,” says Laurel. “It may sound like a very small thing, but it makes a big difference to the resident and everyone who cares for her.”

Easy access means hands-on nursing

Easy accessibility to key information is a cornerstone of a well-designed and well-implemented EHR system. Luther Home makes good use of their wireless infrastructure to provide better care. “The fact that I can take my laptop anywhere I go in the facility means I now have more time for the kind of hands-on nursing that is so important,” says Laurel. “Our care planning is now driven by the information gathered by all members of the Care Team. Care Organizer is an extremely impressive tool for managing resident care.”

Compliance

Although Luther Home didn’t implement Momentum solutions to increase compliance, they’ve noticed a very positive impact. Their quality of documentation has improved so significantly that during their last review, they received no recommendations relative to documentation. “The biggest reason we’re compliant is because the nurses, who ultimately drive compliance, don’t necessarily differentiate between compliance activities and care plan activities,” says Ray. “The nurses on the floor just see that it’s worth it to their residents and to them.”

WHAT’S NEXT

Luther Home has a comprehensive plan to continue expanding its EHR system towards a full enterprise solution with Momentum Healthcare products.

A key component of their future system centers on Momentum’s Resource Tracking System. “We’re in the planning/funding/approval stage for Resource Tracking System right now,” says Ray. “There’s a real advantage in working with the same company who’s providing the rest of our solutions. Our vision is to seamlessly integrate, not only have our systems talk to each other, but populate each other.”

They are also looking into future reporting needs. “There’s a real move in the industry to create a reporting mechanism that is tightly integrated across the entire system,” says Ray. “Momentum is absolutely moving in that direction. We feel we’re involved with Momentum as stakeholders in the development process. I appreciate that.”



Founded in 1995, Momentum Healthware is a prominent software developer specializing in the development, delivery, integration and support of seamless information systems for the healthcare industry. Its solutions serve the information system requirements of the full continuum of care in Canada and in the United States. Its Microsoft-based solutions include: Electronic Health Record, Assessments, Registration, Clinical Portals, Dietary, Billing, Financials, Human Resources, Resource Tracking, and Decision Support Systems.

Momentum Healthware, Inc. is headquartered in Winnipeg, Manitoba with U.S. headquarters based in Nashville, Tennessee.



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