

# Momentum Healthware Client Profile

## OHIO CHAIN REDUCES FOOD COSTS BY 10%

Momentum Dietary Management allowed Ohio Presbyterian Retirement Services (OPRS) to reduce the average daily food cost for each of its 2,700 residents by 10% in the first twelve months after implementation.

OPRS, based in Columbus, operates eleven nursing homes. With Momentum Dietary Management, meal costs dropped from \$5.28 to \$4.74.\* The company also chose Sysco Food Service as its prime vendor to further streamline costs through the food purchasing integration between Momentum Dietary Management and eSysco.

### FOOD MONITORING

John Andrews, Corporate Director of Dining Services, recommended that OPRS switch to Momentum's Dietary Management. The goal was "to give us a better handle on our food purchasing and production, our inventory, and resident likes and dislikes so we could produce the correct meals efficiently."

The Momentum Dietary Management system contains resident information, produces tray tickets and menus, and includes an inventory module. The system replaced the facility's manual dietary system.

Andrews says the Inventory Control and Food Production Management modules, combined with the standardization menus feature, have produced powerful results for the organization.

For example: "At one point we may have been using eight different types of bacon," Andrews recalls. "That number has been cut to two: one pre-cooked and one raw. Product and pricing have been rendered more consistent."

### RESIDENT FOCUSED

Dietary Management is resident-driven. "It delivers what the residents require, and helps us in a systematic way to deliver that by using a computerized system that makes human error less likely."

OPRS and the Momentum Dietary Management were featured in the September 2001 Food Service Director magazine as a result of the selection and implementation.

**For more information about Ohio Presbyterian Retirement Services, go to [www.oprs.org](http://www.oprs.org).**

\*As reported in Food Service Director Magazine September 15, 2001.

## Solution Brief

### Organization

Ohio Presbyterian Retirement Services (OPRS): Founded in 1922, OPRS is Ohio's largest and most experienced not-for profit provider of Continuing Care Retirement Communities (CCRC's). Today it serves more than 2,900 residents in eleven locations across the state and over 40,000 clients through Senior Independence.

### Situation

OPRS needed to gain better control of food purchasing, production, and inventory, as well as eliminate human error related to food requests.

### Solution

Momentum Dietary Management

### Benefits

OPRS virtually eliminated human error, and trimmed 10% off food costs through standardized menus and integrated ordering.

## Momentum Healthware

### Trusted Provider for Long-Term Care Solutions

Thousands of facilities trust Momentum Healthware to provide the most comprehensive Microsoft-based solution for long-term care organizations. Momentum offers software solutions that fully-integrate the continuum of care — from independent living, to assisted living, to nursing homes.

Momentum solutions enable an improved quality of care, reimbursement accuracy, simplified reporting documentation, and substantial improvement in staff efficiency and overhead costs.



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