



## Press Release

**Omnitech** Labs

### **Strategic Alliance Announced between Omnitech Labs and Momentum Healthcare Inc.**

**Winnipeg, November 8, 2004** – Momentum Healthcare Inc. & Omnitech Labs Inc. today announced a new strategic alliance and partnership to focus on the growing Canadian health marketplace demand for an integrated **Enterprise Health Information System (EHIS)**. This alliance will combine Momentum's strong position in long term care, acute care and regional registration and financial systems, with Omnitech's leadership clinical information systems including laboratory and pharmacy as well as its tightly integrated orders and results module. When combined with Momentum's existing products and partnerships, this alliance enables Momentum Healthcare to provide a 100% Canadian solution which spans the continuum of care to the Canadian healthcare market.

"Omnitech has recognized the obvious synergy of the two companies for years", said Andre St- Jean, Omnitech's President and Chief Executive Officer. "Our corporate culture, product mix, and mutual commitment to Microsoft .net technology provide the basis for an extremely collaborative and integrated approach to enterprise health information systems. We are very excited to now be able to proceed with this alliance."

"This alliance fills a critical niche in our product offerings to the Canadian market," agreed Chuck LaFlèche, President and Chief Executive Officer of Momentum. "The Canadian healthcare community has historically exported a lot of IT jobs and expertise in the absence of an integrated Canadian solution. Investing in "Made in Canada" solutions is a great value proposition for the healthcare community as well contributing to economic development and export stimulus that benefits the entire country."

Omnitech, and Momentum, have committed to integrating their respective technologies within the framework of Microsoft's .net infrastructure in order to provide a seamless implementation of the product suite across the healthcare delivery system. This natural progression of their respective technology platforms is designed to progressively transition their existing and future clients towards the goal of a completely integrated product offering that still retains its "best of breed" characteristics.

"We believe that this product suite will be perceived as an appropriate solution for the health regions and hospitals of Canada," adds Chuck LaFlèche. "Software companies, like Momentum Healthcare and Omnitech, who really understand the Canadian healthcare market, can deliver a solution which is tailored to those requirements, and will enjoy a significant advantage over their competitors

Founded in 1994, Momentum Healthcare is a software solutions provider, specializing in the development, provision, integration and support of seamless information technology systems for the healthcare industry. Momentum Healthcare is headquartered in Winnipeg, Manitoba, and operates in the United States as Momentus Health Information Systems.

Founded in 1999, Omnitech Labs is a software solutions provider specializing in clinical information systems with installations in Canada, Europe and the United States. Omnitech Labs is headquartered in Saint-Jean-sur-Richelieu, Quebec.

For more information please contact:

#### **Omnitech Labs Inc.**

Andre St- Jean  
President and Chief Executive Officer  
Phone: (450) 359-0891  
[A.St-Jean@OmnitechLabs.net](mailto:A.St-Jean@OmnitechLabs.net)  
<http://www.OmnitechLabs.net>

#### **Momentum Healthcare Inc.**

Bruce Penner  
General Manager – Health Enterprise Division  
Phone (204) 235-2349  
[Bruce.Penner@MomentumHealthware.com](mailto:Bruce.Penner@MomentumHealthware.com)  
<http://www.MomentumHealthware.com>